

# MONITORING THE FIELD

July, 1971

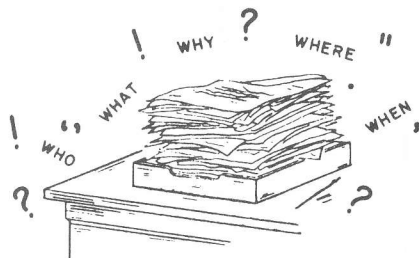
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Field Engineer John Kaiser has been promoted to Senior Chief Electronics Technician in the Naval Reserve. Chief Kaiser is a member of the U.S.S. Purdy Reserve Gold Crew which drills at the Naval and Marine Corps Training Center in Milwaukee.

Earlier this year John received the Richard I. Bong award for outstanding service in the Naval Reserve, the highest award given reservists in Milwaukee.



## WHO'S WHO ON FACTORY ROW

George Maxwell started with the company in our Des Moines office in 1955. He has since held various positions relating to construction and service in Omaha, Tucson, Phoenix, Albuquerque and Chicago. While in Albuquerque, the service sales volume tripled under his management.

Nine months ago he was appointed National Field Service Manager, with headquarters at the main plant in Milwaukee. In his new position George will provide the field with much needed assistance in training for field personnel, as well as instituting new programs designed to broaden the field of influence of the service sales program.

One of George's first efforts involved starting our "check/test/start" program. Under this plan, Johnson personnel provide neutral, third-party certification of the performance and quality of equipment produced and/or installed by others. This consumer-type protection for industrial equipment is another industry first. Also, by January 1, 1972, George

## SURVEY RESULTS

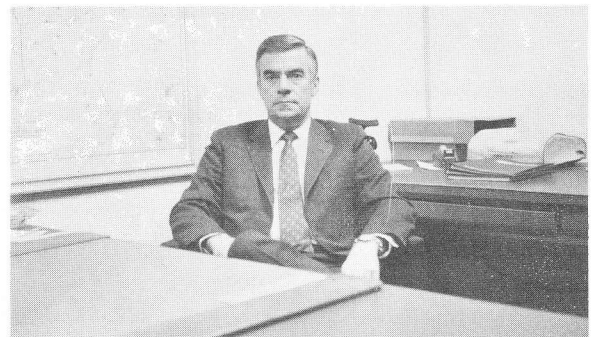
Our recent field survey regarding slotted thermostat covers asked this question: "Since response time of thermostats with slotted covers is about four times as fast as with the standard cover, would you be in favor of having all thermostat covers available only with the completely slotted covers? This would include all finishes."

Of our 114 U.S. and Canada branch offices, 95 replied. Twelve replies were also received from regional and overseas offices, for a grand total of 107 answers. Of this total, an overwhelming 95 replied "yes," 10 replied "no" and two had no opinion.

Although the majority voted "yes," many branches commented that since slotted covers are not as tamper-proof as standard covers, not as suitable for schools and not suitable for dirty areas, the old style cover should remain available, but as a special item. Survey results are still being evaluated and no final decision has yet been made.

## HIGH TEMPERATURE LIMITS

The high temperature limit for the C-9506, D-9502, P-9502 and V-9502 is now 225°F instead of 150°F. The diaphragm material has been changed from fairprene rubber sheet to hydryn on dacron, which permits the higher temperature limit. Special equipment orders will no longer be required for temperature limits above 150°F.



George Maxwell, National Field Service Manager

expects all branch offices in the U.S. and Canada to be fully involved in the sale of filter products.

George is married and has four children. He served for three years in the Navy during World War II and then studied at Drake University in Des Moines. His hobbies are golf, swimming and boating.

# BRANCH OFFICE TRAINING SCHOOLS FOR MECHANICS

CENTRAL	MID ATLANTIC	MIDWEST	NORTHEAST	PACIFIC COAST	SOUTHEAST	SOUTHWEST	WESTERN	CANADIAN
Cleveland	Washington, D.C.	Chicago Grand Rapids Indianapolis		Seattle	Atlanta		La Crosse Sioux Falls	
Akron Buffalo Charleston Cincinnati Columbus Dayton Erie Louisville Pittsburgh Rochester Toledo Youngstown	Baltimore Harrisburg Norfolk Philadelphia Richmond Roanoke Wilkes-Barre	Aurora Cedar Rapids Des Moines Detroit Fort Wayne Harvey Moline Omaha Peoria Rockford Saginaw South Bend Urbana	Albany, N.Y. Binghamton Boston Burlington Hartford Orange New York Providence Springfield Syracuse Union	Anchorage Honolulu Los Angeles Phoenix Portland Sacramento Salt Lake City San Diego San Francisco Spokane	Albany, Ga. Birmingham Charlotte Columbia Greensboro Greenville Jackson Jacksonville Knoxville Memphis Miami Nashville Pensacola Raleigh Tampa Wilmington	Baton Rouge Dallas Fort Worth Houston Kansas City Little Rock Lubbock New Orleans Oklahoma City St. Louis San Antonio Tulsa Wichita	Albuquerque Appleton Denver Duluth El Paso Fargo Great Falls Madison Milwaukee Minneapolis Toronto Vancouver Winnipeg	Calgary Edmonton Halifax Hamilton London Montreal Ottawa Quebec City Regina Toronto Vancouver Winnipeg

CLASSES  
HELD:

LET'S GET THE LINE TO THE BOTTOM!

It has been two months since our first notice and four months since the sales meeting in Dallas, and only nine branches have conducted training classes for mechanics. However, we were pleased to find out that the branches which did notify us are not just holding one-night sessions but a continuing series of training programs. Let us know when your school is held and your name will be moved up. See you again next month!

## IDEAS OF THE MONTH

The following suggestions earned \$20.00 "Idea of the Month" awards:

### Identifying Black Polyethylene

**William Hedges** of our **Kansas City Office** suggests a way for identifying one polyethylene line out in the building system that has been pulled into an area with a number of other lines. This might be a line that is selected for exhaust dampers, reset line, or any such application where one air line may be used in many systems.

Normally, it is very difficult to identify this line in a bundle of other tubes. However, before pulling the tubing into place, while still on the reel, Bill sprays the roll of tubing with white paint. Spraying stripes across the face and down the sides of the spool makes identification of the particular line in a group easy.

(The Samuel Moore Company tells us that the paint will not damage the tubing in any way.)

### Steel Armored Thermostat Cable

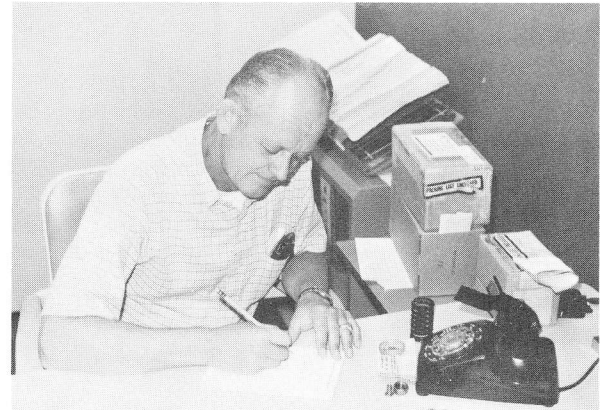


Where low voltage wire must be installed in conduit, **David Rapp, Syracuse Office**, suggests using steel armored thermostat cable. Dave says he has already used it for Cybertronic equipment and control center sensing elements. The cable is available from the Carol Cable Company, Pawtucket, Rhode Island 02862. (Graybar Electric Company can supply a similar cable on a national basis — purchased locally. Refer to Sales Memo No. 103 dated 8-15-70.)

\* \* \*

The T-4002-3004 guard will fit over the TC-4550 electronic room controller and HC-4550 electronic humidity controller. Remove the cover from the TC or HC for better air flow.

## SPOTLIGHT ON CONSTRUCTION



Martin Ubhaus  
Construction Superintendent  
Los Angeles Office

"His vast experience in all phases of construction and company loyalty are the qualities needed by a Construction Superintendent in a major office." Those are the words used by Los Angeles Branch Manager James DeKleinhans to describe his Construction Superintendent, Martin Ubhaus.

A 21 year veteran of Johnson Service Company, Marty was first employed by our San Francisco branch office in 1950 as an Assistant Construction Superintendent. He was appointed to his present position exactly ten years ago this month.

Marty handles all problems concerning construction. This includes assisting the sales department in determining labor factors for large or remote projects. Twenty-three fitters and three electricians are in his working crew.

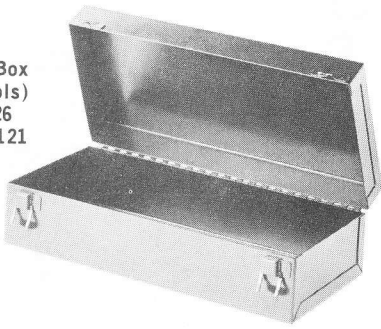
If Marty could have one request granted it would be "improved availability of all material from warehouse stock for short-term, fast-moving contracts which are so prevalent in the Los Angeles area."

Marty has been a member of Plumbers Local 38 in San Francisco for the past 30 years. He also holds a travel card in Los Angeles Local 250.

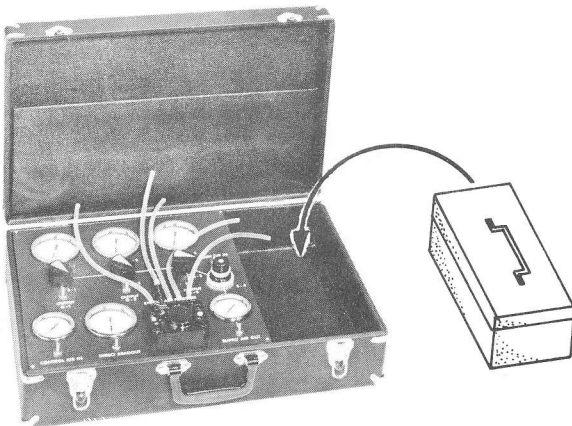
From 1941 to 1945 he served as a Watertender Second Class in the U.S. Navy. Marty is married and has one son. He belongs to the Moose Club and United Commercial Travelers. His favorite sport is sailing.

## TOOL TALK

Tool Kit Box  
(Less Tools)  
X-100-126  
Page CT/121

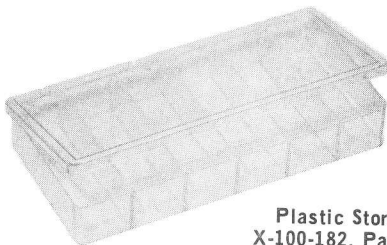


Thermostat Adjusting and Repair Tool Kit-B, found on Construction Tools Page 3, has been changed. (The tool kit box is also listed as a separate item on Construction Tools Page 121, Code No. X-100-126.) The tool box has been enlarged from 8-1/4" to 11-1/2" long. The interior of the box has been cleared and now has no divisions or partitions. This way, parts boxes and other items can be placed inside to suit the individual mechanic.



Calibration Kit for  
T-9000 Series Controllers  
X-200-148, Page CT/175

The tool kit will also fit nicely into the side compartment of the calibration kit for T-9000 series controllers (X-200-148, Construction Tools Page 175). All tools and equipment needed to set up and calibrate a system can then be carried in one container.

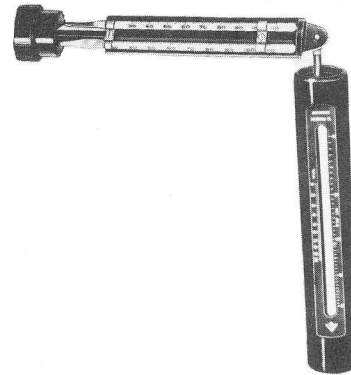


Plastic Storage Box  
X-100-182, Page CT/122

If desired, a plastic storage box can be placed inside the tool box to hold parts and small tools (X-100-182, Construction Tools Page 122).

## SLING PSYCHROMETER

X-100-212  
PAGE CT/176



It has been noted by several of our branch office people that the plastic used in the construction of the Sling Psychrometer is affected by high temperatures and can be badly warped out of shape if it is placed in the back window of a closed automobile or truck. It seems it is not affected, however, unless it is left in direct sunlight. So this will serve as a warning to those of you who leave psychrometers in the car or truck – keep them away from direct sun rays!

\* \* \*



"Clyde, we can't go on meeting like this,  
The safety director is getting suspicious."

\* \* \*

Construction News is contributed by the Central Construction Department and all correspondence concerning it should be directed to Clyde Frampton, 8-383, Milwaukee.