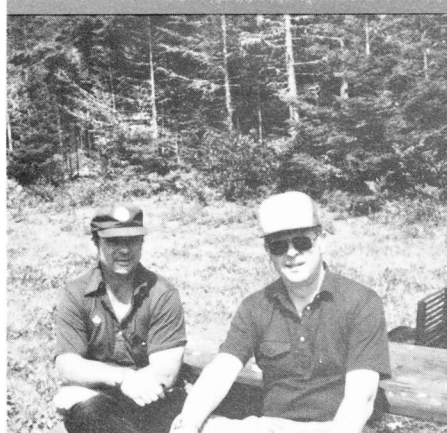
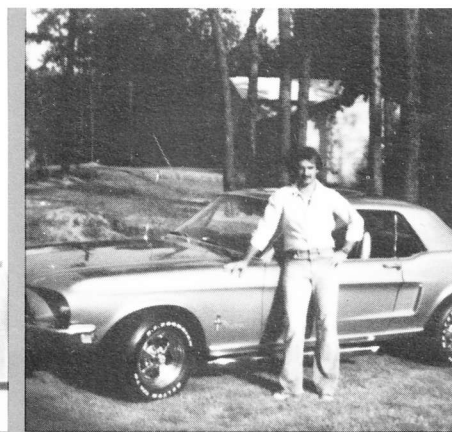


Systems & Services Division
Johnson Controls, Inc.

Monitoring *The Field*

December, 1981
Vol. 25, No. 12

SSD PEOPLE



Rochester

"The Great Van Caper"

Some "detective work" by two of our Rochester branch employees has resulted in the recovery of a stolen Johnson Controls service van.

In the pre-dawn hours of October 15th, the van "disappeared" from in front of the home of a service mechanic.

About a week later, Roy Potter, branch truck driver, and Mark Sankey, sales trainee, were making a delivery. While waiting for a stoplight, Roy noticed a blue van in his rear view mirror. Although there was no JCI logo on the van, it was blue and had a cage in it. When the van passed, Roy saw a calibration kit on the shelf, and was positive it had to be the missing van.

Roy and Mark followed the van for several blocks. When the female driver realized she was being followed, she sped off, with our "detectives" in close pursuit. The two speeding vehicles passed three police cars, but were not stopped. When the two finally caught up with the van, the driver escaped on foot.

Three police cars converged on the scene. After Roy and Mark finally convinced them they worked for Johnson Controls, and the van might be the one reported stolen, the police went after the driver. (She later claimed the van had been lent to her by a casual acquaintance.)

Roy and Mark then went to the police station to file a report. They were told where to park the two vehicles while they were inside filing reports.

When all the paperwork was finished, they left the station—and discovered a parking ticket on each vehicle!



Roy Potter and Mark Sankey were responsible for recovering this service van after it had been stolen.

Donations hit 100

Gene Bendix, manager of technical publications in Milwaukee's Marketing Communications Department, hit a milestone this year when he donated his 100th pint of blood.

Gene made his first donation in 1951, and has been a regular donor since. "I can't understand why more people don't donate blood," he said. "It can only come from people and it's not something money can buy." He is one of only 30 people in all of South-eastern Wisconsin who have donated 100 or more pints of blood.

Gene also served as a "loaned executive" for the recently completed United Way of Greater Milwaukee campaign. Loaned executives from some of the larger firms in Milwaukee work for three months and provide donated managerial talent necessary for a successful campaign.

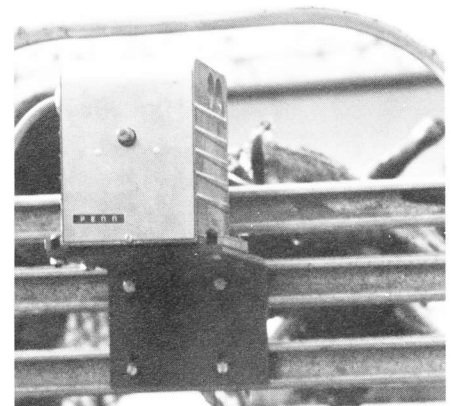


Vancouver

The Vancouver branch held its annual golf outing again in 1981. A new attraction this year was a picnic with roast lamb as the main course. A potential problem was averted after the lambs were butchered and it was discovered that a standard rotisserie was not nearly large enough to roast lambs. Mike Hester, installation manager, found a CPD (Penn) motor and some other odds and ends in the branch warehouse, and before long, a custom-made lamb barbeque was ready to go.

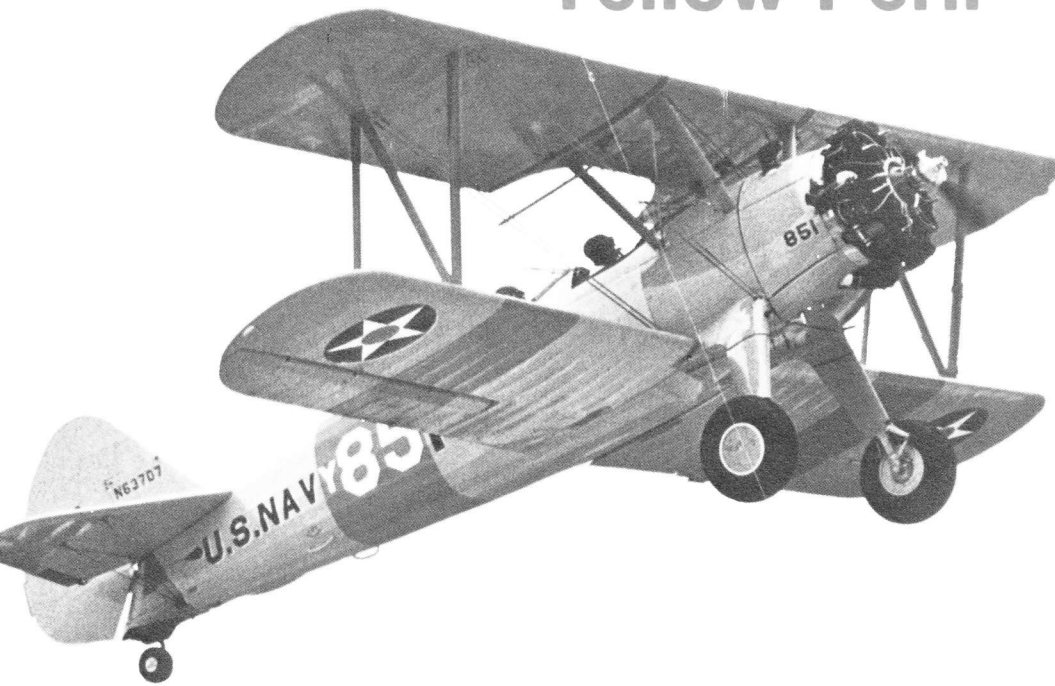


Bruce English, electrical construction foreman, and John Cassatini, pneumatic construction foreman, trucked two live lambs from a job site city 500 miles away from the Vancouver branch picnic site.



The CPD motor that performed admirably for six hours to provide roast lamb for the picnic.

They Called It "Yellow Peril"



Bruce Ashenfelter piloted his Navy Stearman to Oshkosh '81, the 29th Annual International EAA Convention and Sport Aviation Exhibition. Sponsored by the EAA (Experimental Aircraft Association), more than 10,000 aircraft were at the Oshkosh, Wisconsin airfield for the fly-in.

ON THE COVER (BELOW): The cover photo of the October, 1981 issue of *Naval Aviation News* magazine showed Bruce Ashenfelter as he relived the days of aviation past at Oshkosh '81.

They called it "Yellow Peril" because of its bright yellow color. Bruce Ashenfelter, vice president and SSD sales manager, recently completed the painstaking restoration of this Navy Stearman biplane.

A beautiful representation of another age of aviation, the Stearman was perhaps the world's most produced biplane. More than 8,000 various models were built, and more than 3,500 of them were delivered to the navy.

Bruce joined the Navy in 1943 in the V-5 (pilot) program, but ended up as a line officer on surface duty. He has wanted to own a biplane since he was a boy and thinks of it as the ultimate open-cockpit airplane.

He flies quite literally out of his backyard in Grafton, Wisconsin, a Milwaukee suburb, where he has an airstrip and hanger. "As time goes by, I'll probably fix up another Stearman or two, as part of my off-duty therapy," said Bruce.

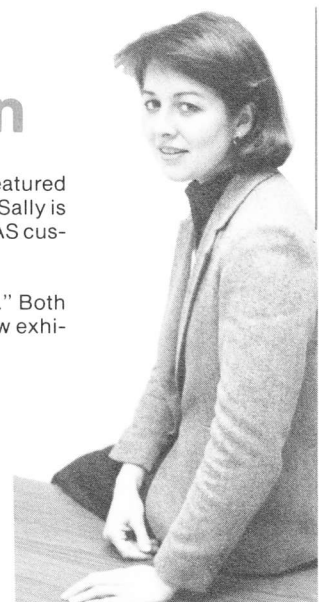


Traveling Businesswomen

Sally Mills and Maureen Costello from BAS Marketing, Milwaukee, were featured speakers at the annual Women to Women conference in Milwaukee last October. Sally is the product manager for the JC/85/ACS access control system. Maureen is our BAS customer relations representative.

Their topic of discussion at the seminar was "The Traveling Businesswoman." Both women travel extensively in the line of duty to staff Johnson Controls trade show exhibits, visit branch construction sites and attend product meetings.

Based on first-hand experience, their presentation covered practical travel tips such as how to obtain good service, how travel affects a woman's personal and business lives, as well as how to deal with overly aggressive men while out of town. The talk was well received and prompted considerable audience participation. (And what would you do if a stranger approached and asked for a bite of your dinner?)



Toronto



A vacation in Canada's Atlantic Provinces provided an opportunity for Dave Bigler, VP and Canadian general manager, to visit with some of our mechanics. Dave (left) is shown here with Manfred Ebert, resident mechanic in St. John's, Newfoundland. The photo was taken atop Signal Hill, a historic site where Marconi set up the first wireless telegraph (forerunner of radio).



Dave tried out some old customs in New Scotland (Nova Scotia). He borrowed the Tartan from Jim MacLean, VP and Canadian sales manager.



Dave stopped for a lunch break with Robie Isner (right) who is a resident mechanic on Prince Edward Island.

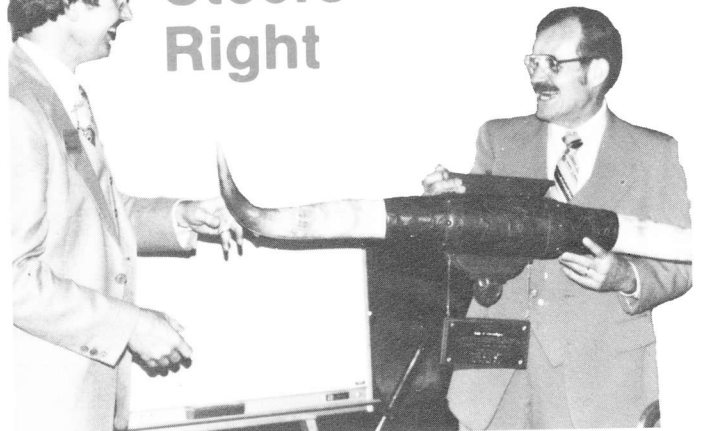
Dallas/Ft. Worth



HALLOWEEN DAY in the Dallas/Ft. Worth branch prompted some employees to dress for the occasion. From left are, Deborah Townsley (witch); Linda Sticher (Raggedy Ann), and Jeannette Shires (Dolly Parton). Deborah works in accounts payable, Linda in the service department, and Jeannette in payroll.

Cybertronics Steers Right

John Levenhagen, Milwaukee marketing manager, ATC products (right) received a pair of genuine Texas longhorns bound in hand-tooled leather from Art Haberstroh, Dallas facility operations manager. The award was presented to John for his positive and enthusiastic direction of the Cybertronic marketing program.

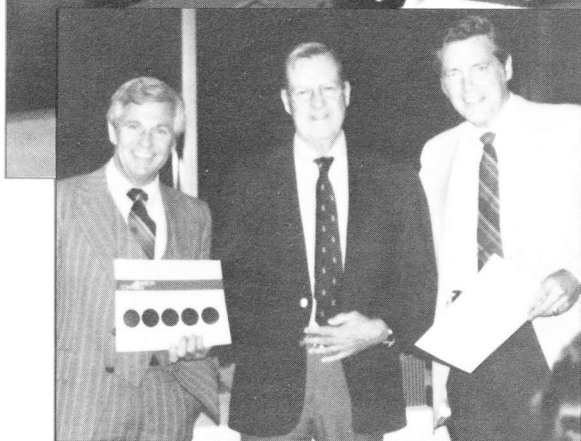


Pacific Coast Region

RIGHT: Charlie King, Seattle, congratulated Seth Thomas, Spokane, who is retiring after 34 years of service to JCI. Seth received a gold watch to mark the occasion.



BELOW: Planning for 1982 are from left, John Andrews, Portland; Brent Neilson, Salt Lake City; Joe Wallace, Sacramento, and Dave Sterk, Phoenix.



LEFT: Jim DeKlein, Los Angeles, received the branch award certificate for 1981 goals achieved. Presenting the award are Bruce Ashenfelter, VP and SSD sales manager, and Si Reedy, Pacific Coast regional manager.

The branch managers meeting in the Pacific Coast region was held October 26th and 27th in San Francisco. Guests who attended from Milwaukee included Bruce Ashenfelter, VP and SSD sales manager, Harvey Siebert, VP of field operations, and Jeff Kraft, national BAS sales manager. Special regional awards were presented at the banquet dinner.

Joe Wallace, Sacramento: Special award for outstanding branch and outstanding branch manager in the PCR for 1981.

Seth Thomas, Spokane: Best wishes for his retirement after 34 years of service.

Jack Harrison, Great Falls: Highest net profit.

Dave Sterk, Phoenix: Highest percent cash retained.

Jim DeKlein, Los Angeles: Highest return on investment.

Ken Hsu, Honolulu: Highest gross profit on transferred work.

Dave Sterk, Phoenix and Jack Harrington, Casper: Highest increase, service sales volume.

John Wold, Denver: Most BAS sold during 1981.

Seth Thomas, Spokane: Highest increase in number of BAS sold.

Edmonton

On September 12, the Edmonton branch had its annual barbeque at the home of John Fedorak, service operations manager. It was a day of fun for the entire family, with football and baseball games, fishing derby for the kids (with prizes), and a horseshoe tournament for adults. Everyone enjoyed the potluck dinner which followed the athletic events.



RIGHT: Bill Fenniak, service sales representative, won the "dead fish" trophy for the outstanding play in the football game.



Peter Morin, Edmonton service sales manager, and Wendy Heath, service coordinator, after the horseshoe tournament.

New York



Thomas Jennings, application engineer with the New York branch, has taken up the difficult art of playing the highland bagpipes. Tom, a member of the Clann Eireann Pipe Band since 1979, is shown playing at a party for his family.

When asked how he got involved in playing the unique instrument, his answer was, "I did it on a dare." Tom continued, "I was watching a parade when the pipe band, which had just finished marching, gathered nearby for a few drinks. My wife, knowing of my strong interest in the pipes, dared me to go and inquire about joining. To my delight, the band leader invited me to the next meeting. I've been a member ever since."

The most surprising aspect about Tom's playing the pipes is that he has never played a musical instrument before, nor could he read music. Now he does both. In addition to a weekly group practice session, he practices playing at home about five times a week.



The highlight of Tom Jennings' brief bagpipe playing career came on March 17, 1981, when he marched down New York's 5th Avenue in the world-famous St. Patrick's Day Parade (center in photo).

Birmingham

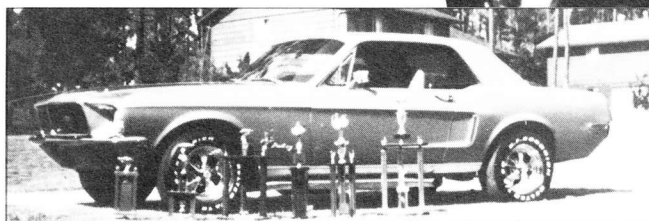
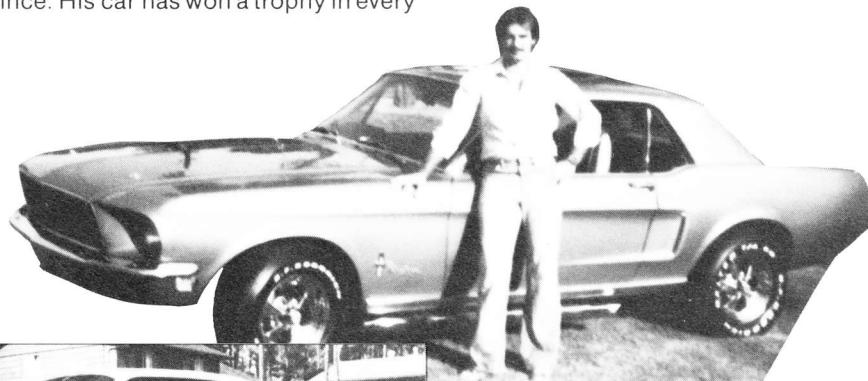
While most of us worry about the "rattle-rattle, thunder-clatter" of our family cars, Tom Bowman frets about the care of a finely-restored Ford Mustang.

Tom is a system representative III in the Birmingham branch, where he "cares for" five JC/85s. He also restores vintage Ford Mustang autos and enters them in shows all across the southern US.

He bought his first Mustang when he was 16 and has been involved ever since. His car has won a trophy in every

show he has entered. In 1977 he was one of 12 persons who formed the Birmingham Mustang Club, which has since grown to include more than 100 members with 250 Mustangs.

His current project is the restoration of two 1967 Mustangs for family use. He has several other hobbies as well, including golf, camping, scuba diving, and snow and water skiing. He hopes to try hang gliding and sky diving in the future. And that's in addition to caring for a newborn son.



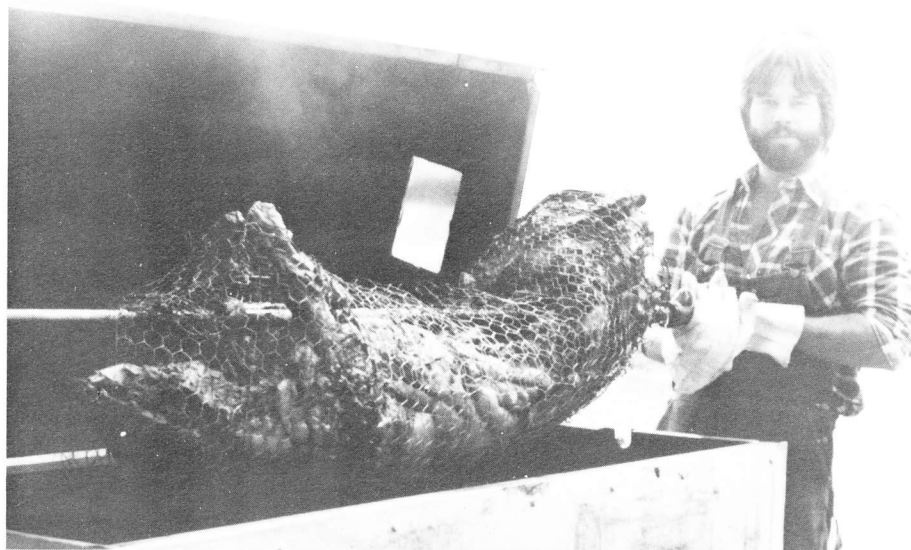
Tom Bowman's restored Ford Mustang won a second place award in its class in the 1981 Dixie National Mustang Show. He competed with autos entered from across the US.

Houston



Employees in the Houston branch organized a farewell party when manager Ban Capron left for his new position as Southwest regional manager in Dallas.

Moline



A pig roast has become an annual event in the Moline branch office. More than 60 employees and their families attended this year's picnic. To make sure the pig was thoroughly cooked and ready for the picnic, a few "volunteers" from the branch started the roasting before dawn.

Southwest Region



An exciting raft trip over Waco Falls in the Guadalupe River in Texas was the social event in the Southwest region last summer. With Bob Tanert as their leader, 31 people joined the fun, coming from Houston, San Antonio, Austin and Dallas.



Monitoring The Field

December, 1981
Vol. 25, No. 12

Published monthly at Milwaukee, WI for employees of the Systems & Services Division, Johnson Controls, Inc.

Managing Editor, Mary Beth McKibbin

Contributing Editors: Joe Bartoletti, TABS; Lou Davit, Installation/-Engineering; Dan Bina, Building Services; John Levenhagen, Counterline; Larry Lesperance, BAS; Bob Stahl, ATC; Dick Neubauer, EBM; Candace Dizack, Quality Assurance; Richard Walker, Federal Energy Programs.

Letters may be addressed to the Managing Editor, *Monitoring The Field*, Johnson Controls, P.O. Box 423, Milwaukee, WI 53201



M. B. McKibbin



Joe Bartoletti



Dan Bina



Lou Davit



Candy Dizack



Dick Neubauer



J. Levenhagen



L. Lesperance



Bob Stahl



Rick Walker

JOHNSON
CONTROLS

HAPPY
HOLIDAYS

LOYALTY AWARDS 1981

Each year loyalty awards are presented to Johnson Controls employees who have completed 10, 20, 30, 40, etc., years of service for the company. This issue of *Monitoring The Field* lists SSD branch office personnel who received awards during 1981.

40 YEARS

Sam Oliver Wilmington, NC
Ferrel Phelps CRO (Cleveland)

35 YEARS

John Maxwell Albany, NY
John Lombard Boston
Philip Quagge Boston
Eugene Smith Buffalo
James Fitzgibbons .. Chicago South
Paul Veeneman Cincinnati
Robert Oliver Denver
William Ballard Houston
Walter Ward Minneapolis
Brian Brown Seattle
James Bradley Union
Pete West SERO (Atlanta)

30 YEARS

Hubert Du Chateau Appleton
Francis Sommers Aurora
Lawrence Fitzgibbons Chicago South
Lester Lauffer Cleveland
Art McCarthy Columbus
Rufus Murphree ... Dallas/Ft. Worth
Everett Lewis Detroit
Mac McKaughan Greenville
John Sharpe Greenville
George Marshall Harrisburg
Arthur Dorman Hartford
Walter Piescik Hartford
Walter Williams Jacksonville
Pete Airola Kansas City
Bob Steinhofner Madison
Harold Baker Minneapolis
Dean McGeorge Minneapolis
Sam Robbins Mobile
Bob Kirkpatrick Omaha
Herbert Reilly New York
Fred Darche Peoria
Raymond King Philadelphia
Margaret Rinaldi Pittsburgh
Jack Kelly St. Louis
Harold Lambert St. Louis
Edward Bradley Union
Donald Britton Youngstown

20 YEARS

Willis Wockenfus Appleton
Steve Stanoy Aurora
Benjamin Chester Baltimore
Stewart Mayo Baltimore
Douglas Waire Baltimore
Robert Dowling Boston

20 YEARS

Ed Fitzgerald Boston
Freddy Dennis Cedar Rapids
Henry Oyler Charleston
JoAnne Dennis Charlotte
Roy Bellazzini Chicago
Bernard Medema Chicago
Rudolph Reinertson Chicago
Thomas Froehle Cincinnati
Bernard Reynods Cincinnati
Brian Blanchard Columbus
Carmen Bankston Denver
Marvin McKie Denver
Robert Arneson Great Falls
Bennie Sather Great Falls
Gilbert Peele Greensboro
Ronald Saylor Harrisburg
Robert Nelson Jackson
Claude Cox Knoxville
Dan Adrian Milwaukee
Scott Ellarson Milwaukee
Louis Anderson Mobile
Peter Licopantis New York
Anthony Crescenzo .. Philadelphia
John McSperitt Portland, OR
Jerome Parker Portland, OR
Harold Atcheson Providence
Troy Stewart Raleigh
James Robinette Richmond
Donald Roethel Rochester
Eugene Fritts Sacramento
Ronald Korbein Saginaw
Richard Pegram Saginaw
Dennis Finn Spokane
Hollis Nowland St. Louis
Loretta Hunter Syracuse
Paul Robenalt Toledo
Charles Cullen Union
Egbert Winkler Union
James Wheatley .. Washington (DC)
Ronald Schmidt .. PCRO (San Francisco)

10 YEARS

Nancy Benson Albany, NY
Joseph Harting Albany, NY
Charles Novak Albuquerque
Thomas Franklin Appleton
William Cox Atlanta
Roy Huckaby Atlanta
Paul Pounds Atlanta
Richard Venard Aurora
Terry Barnard Austin
Wilbert Moore Baltimore
Roger Younker Baltimore
Harold Norwood Charlotte
William Dours Chicago
Richard Kleitsch Chicago
Rick Tinucci Chicago
Steven Sullivan Cincinnati
Arthur Hansen Columbia
William Schneider Columbus
Joseph Young Dayton

10 YEARS

Clem Augustynowicz Denver
David West Denver
Deborah Schemmel Des Moines
John Shields Des Moines
Richard Bosse Grand Rapids
Richard Tedder Greensboro
Steven Mathis Greenville
Steven Rader Greenville
Eddie Wooten Greenville
Albert Champagne Hartford
Charles Clark Hartford
Edmond Dion Hartford
William Harwood Hartford
Albert Roussel Hartford
Adolph Tetzlaff Hartford
Janice Altmanshofer .. Indianapolis
Michael Jones Indianapolis
Richard Rejer Indianapolis
Ed Maness Jackson
Amos Manzer Knoxville
Carl Wright Knoxville
John Heck La Crosse
Syed Mohammad Ali .. Los Angeles
John Eckman Louisville
Charlotte McDonald Louisville
Donald Housel Memphis
Tom Ciancimino Milwaukee
Jerome Clauer Milwaukee
Eugene Coblentz Milwaukee
Gerald Hintz Milwaukee
William Hurd Milwaukee
Fred Weber Milwaukee
Doug Morrison Minneapolis
Leon Pease Minneapolis
Frank Rosato New York
Robert Sobol New York
Mawyer Hollans Norfolk
Forrest Matter Norfolk
Gene Monroe Norfolk
Ernest Risehoover .. Oklahoma City
Reba Trotter Oklahoma City
Vincent Manetti Philadelphia
Ernest Peet Philadelphia
Dale Munnell Pittsburgh
Robert Zawacki Pittsburgh
Michael Auglis Portland, ME
Gordon Bradshaw Providence
Harry Burton Richmond
Donald Guss Richmond
Joe Wallace Sacramento
Van Ryder Saginaw
James Staples Salt Lake City
Raul Perez San Juan
Ramon Rivera San Juan
George Hetherington Seattle
Gerrit Van Dyke Sioux Falls
Donald Ammerman Tampa
Ronald Laughridge Tampa
Geraldine Kaase Tulsa
Bill Rossman Tulsa
Hugh Lamberton Wilkes-Barre
Robert Nogan Wilkes-Barre
Raymond Victor Youngstown
Sara Gormley SECD/East
Joseph Lowe SECD/East
Ed Rosol SECD/Power/East
Cliff Simmel ... SECD/Custom Sys.